

# OPA Independent Pharmacy Expo

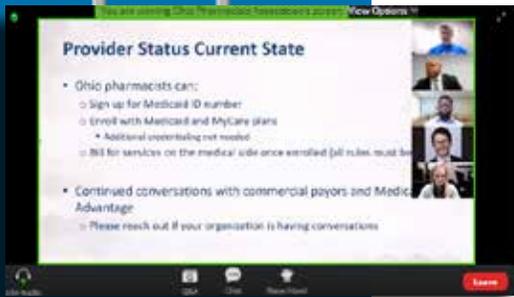


*Avoid DEA Audit Mistakes*

*Implement Collaborative Practice Agreements*

*Expand to Multiple Locations*

*Introduce Diagnostic Testing & Treatment*



The Independent Pharmacy Expo 2022 Virtual is designed for owners and prospective owners, as well as pharmacists and pharmacy technicians who have an interest in community pharmacy practice. You'll learn from nationally-known speakers, and gain insight into what others are doing to capture the latest in independent pharmacy services.

Take advantage of this unique virtual program built to meet the needs of independent pharmacists, technicians and those who may one day own a pharmacy. Pharmacists and pharmacy technicians can earn up to 7 hours of continuing pharmacy education credit. You can watch and re-watch the on-demand sessions until November 18, 2022. Stay on the forefront of advancements in community pharmacy practice by joining these pharmacy leaders from your own home or office!



The virtual Expo Hall will showcase exhibitors who have products and services to meet your specific needs and help your business. Learn about the latest and greatest by connecting with representatives from Independent Pharmacy Expo sponsoring companies.



Ohio Pharmacists Association

This event is brought to you by the  
OPA Entrepreneurship Center.

*Virtual Event*

*September 18 - November 18, 2022*

The OPA Independent Pharmacy Expo 2022 Virtual will offer 7 hours of streamed, home-study continuing pharmacy education (CPE) sessions with speaker Q&A opportunities on Sunday, **September 18, 2022**. All activities are knowledge-based unless otherwise noted. Programs will be released on September 18 (schedule on page 3) and available on-demand until **November 18, 2022**.

## **Independent Pharmacy Expo 2022 Virtual CPE Activity Descriptions:**

### **Let's Make A Deal: Choose the Decreased DIR Fee Big Deal Door**

Susan Rhodus, R.Ph.

*Senior Vice President, Contracts and Advocacy  
GeriMed, Inc.; Louisville, Kentucky*

Long term care (LTC) facilities rely on pharmacy services to ensure their residents receive medications at the right time and in the right packaging. Pharmacy services can be provided to many types of facilities, including assisted living facilities and at-home care residents. Learn how to decrease DIR fees for your long term care patients by joining an LTC network and saving money with LTC purchasing.

ACPE #0129-0000-22-094-H04-P/T 0.1 CEU

### **Moving Pharmacy Practice Forward: Implementation of Collaborative Practice Agreements**

Stuart Beatty, PharmD, BCACP, FAPhA

*Director of Strategy and Practice Transformation  
Ohio Pharmacists Association; Columbus, Ohio*

Kaitlin Kuznacic, PharmD

*PGY2 Ambulatory Care Pharmacy Resident  
Ohio State University College of Pharmacy; Columbus, Ohio*

Collaborative practice agreements have drastically impacted the way pharmacists are able to practice and provide care to patients. In this session, an overview of collaborative practice agreements will be discussed with a focus on how to implement collaborative practice agreements through identifying gaps in care and engaging providers.

ACPE #0129-0000-22-095-H04-P/T 0.1 CEU

### **DEA Audits: Avoid These Mistakes!**

Carlos Aquino

*Compliance Consultant and Founder  
PharmaDiversion, LLC; Media, Pennsylvania*

An independent pharmacy recently paid a \$350,000 fine to the DEA. This session is critical to any pharmacy dispensing controlled substances. Do you have a stringent due diligence written policy? Are you checking the validity of controlled substance providers' licenses and board actions? Are you closely following the states MME requirements? Are you filling benzodiazepines alongside opioids? Our speaker has worked with DEA issues for over 25 years, and will discuss ways to keep your pharmacy in compliance with the law.

ACPE #0129-0000-22-096-H04-P/T 0.1 CEU

### **Ready to Expand Your Pharmacy to Multiple Locations?**

Owen BonDurant

*Partner*

*Independent Rx; Centerville, Ohio*

As a pharmacy entrepreneur, you are going to be approached many times about buying or starting another location. The question is, should you? This session will be covering the reasons you should, the reasons you should not, and all the things to consider when expanding to a multi-location business.

ACPE #0129-0000-22-097-H04-P/T 0.1 CEU

### **Diagnostic Testing and Treatment Implementation for Your Pharmacy**

Nick Newman, PharmD

*Pharmacy Manager*

*Essentra Pharmacy | Uptown Pharmacy; Marengo | Westerville, Ohio*

Looking for new revenue streams while insurance reimbursement rates are declining and DIR fees are increasing? Point-of-care testing and treatment implementation not only provide another excellent source of income, but then also enhance the health of patients in your community. This presentation will cover point-of-care testing options, plus provide ways to implement treatment for your patients, including COVID-19 treatments.

ACPE #0129-0000-22-098-H04-P/T 0.1 CEU

### **Care Planning: Know Your Value, Express Your Value, Leverage Your Value**

Kevin Day, R.Ph., PharmD

*President/Managing Network Facilitator*

*Days Miami Heights Pharmacy/CPESN Ohio; Cincinnati, Ohio*

Care plans are critical to billing pharmacist services, and this session will give you the tools you need to successfully get paid for your services. The Pharmacist eCarePlan standard allows all pharmacists in every setting to document in consistent formats following the Pharmacist Patient Care Process and using coding language which aligns with health systems and payers. You will learn ways that care planning adds value to pharmacy practice. You'll also learn how care plan data can be aggregated for contracting purposes.

ACPE #0129-0000-22-099-H04-P/T 0.1 CEU

### **Optimizing The Pharmacist's Impact: Collaborative Practice-Retail Pharmacy Model**

Angela M. Trent, PharmD

*Director of Pharmacy*

*Total Health Care Pharmacy; Lima, Ohio*

Marc A. Sweeney, PharmD

*Director of the Entrepreneurship Center*

*Ohio Pharmacists Association; Columbus, Ohio*

*CEO Profero Team, LLC; Dayton, Ohio*

*Part-Owner Total Health Care Pharmacy; Lima, Ohio*

This session will provide an overview of the development of a retail pharmacy within a physician practice that is designed to optimize several roles of the pharmacist practitioner.

ACPE #0129-0000-22-100-H04-P/T 0.1 CEU

**SUNDAY, SEPTEMBER 18**  
**OPA EXPO STREAMING SCHEDULE**  
*(Eastern Standard Time)*

- 8:25 am Welcome and Reminders
- 8:30 am Let's Make A Deal: Choose the Decreased DIR Fee Big Deal Door**  
*Susan Rhodus, R.Ph.*
- 9:30 am Break
- 9:35 am Implementation of Collaborative Practice Agreements**  
*Stu Beatty, PharmD and Kaitlin Kuznacic, PharmD*
- 10:35 am Break
- 10:40 am DEA Audits: Avoid These Mistakes!**  
*Carlos Aquino*
- 11:40 am Break with Virtual Expo Hall Experience  
 (prize drawing winners announced at 2:55 pm)
- 12:50 pm Expand Your Pharmacy to Multiple Locations**  
*Owen BonDurant*
- 1:50 pm Break
- 1:55 pm Diagnostic Testing and Treatment Implementation for Your Pharmacy**  
*Nick Newman, PharmD*
- 2:55 pm Break
- 3:00 pm Care Planning: Know, Express, and Leverage Your Value**  
*Kevin Day, PharmD*
- 4:00 pm Break
- 4:05 pm Collaborative Practice-Retail Pharmacy Model**  
*Angela Trent, PharmD and Marc Sweeney, PharmD*
- 5:05 pm Streaming Adjournment

**OPA Expo Sponsors**

**GOLD SPONSORS**



**SILVER SPONSORS**



**BRONZE SPONSORS**



**Continuing Pharmacy Education Credit**

This meeting is targeted to pharmacists, student pharmacists and pharmacy technicians. The continuing pharmacy education for this program is coordinated by the Ohio Pharmacists Foundation (OPF). To receive continuing pharmacy education (CPE) credit, you must view the entire video, actively participate, answer post-activity quizzes, and complete evaluations to claim and submit credit through the LecturePanda platform, which will upload credits to the CPE Monitor. CPE Statements of Credit can be printed from the CPE Monitor. All CPE sessions are knowledge-based activities unless otherwise indicated. Learning objectives for the continuing pharmacy education activities can be found on the OPA website at [www.ohiopharmacists.org](http://www.ohiopharmacists.org). Disclosure of faculty and commercial support relationships will be made known at the activity. The individuals responsible for planning OPF continuing pharmacy education activities have no relevant financial relationships with ineligible companies to disclose.



The Ohio Pharmacists Foundation, Inc. is accredited by the Accreditation Council for Pharmacy Education as a provider of continuing pharmacy education.

**OPA Independent Pharmacy Expo**



## How to Access, Claim and Submit your Independent Pharmacy Expo 2022 Virtual Continuing Pharmacy Education (CPE)

All streamed and on-demand CPE activities will be home-study CPE format, will be released September 18, and can be viewed in the OPA Independent Pharmacy Expo virtual platform (*LecturePanda*). All CPE activities will be available in the platform until November 18, 2022.

Once you have viewed streamed or on-demand CPE activities within the Expo platform, you will complete the post-activity quiz and speaker evaluation assigned to each session. All programs (streamed or on-demand) will include post-activity quizzes and speaker evaluations. Once all CPE videos have been viewed in full, you will claim credits, complete post-activity quizzes and evaluations, and submit your credits. After your credits have been claimed and submitted, they will be automatically uploaded to the CPE Monitor by LecturePanda. (Please allow 24 hours for the system to process.)

You must register with OPA's Expo platform, LecturePanda, to access the Expo and claim your CPE. LecturePanda registration will be available beginning September 18, 2022 at 8:00 am. The link to LecturePanda will be included in your Expo Attendee confirmation email and in the Attendee Guide, which will be emailed prior to the start of the event. Click/tap on *Pharmacist, Student Pharmacist, Non-pharmacist or Technician* as your registration type. Complete the registration with your full name, the email address you used to register for the Expo, your

date of birth and your NABP e-Profile ID number. LecturePanda will connect your profile to the CPE Monitor. If an incorrect NABP e-Profile ID number or birthdate are entered, an error message will appear until the correction is made. Tap on the green *Confirm Information* button on the bottom right-hand side of your screen. On the next screen, ensure that all of your information is correct. Slide the button to the right for *Remember Me on This Device* to make sign-in automatic for the next CPE activity to be claimed during this event.

You will receive a confirmation message from LecturePanda after your first sign-in. This message will give you a link directly to LecturePanda. You will also receive reminder notifications from LecturePanda to complete your credits until you have submitted credit for your sessions or until November 18, 2022. Please adjust your email settings to allow emails from the *lecturepanda.com* domain. Once your credits have been claimed, and all of your quizzes, speaker evaluations, and Expo evaluation have been completed, the *Submit Credits* button on the *Evaluations* page will turn green. Tap on the *Submit Credits* button to allow LecturePanda to upload your CPE credits to the CPE Monitor. (NOTE: If you plan to participate in more than one CPE activity, please do not complete the Expo evaluation and submit credits until you have completed all activities for the event.) After the credits have been submitted, you will receive a message of completion.

### OPA Independent Pharmacy Expo 2022 Virtual

Welcome Jessica A Wotruba ([Edit Profile](#)). Please complete the steps below to receive credit.



#### Materials

Review the learning materials.



#### Credits

Select the credits you earned.



#### Evaluations

Complete the evaluations.



#### Complete

Submit your credits.

### LecturePanda Virtual Platform Content

Access begins Sunday, September 18, 2022 at 8:00 am EST

**Streamed Sessions** (*Materials* tab) - Home-study CPE sessions are broadcast with Q&A opportunities on September 18, 2022

**On-Demand CPE** (*Materials* tab) - access pre-recorded CPE sessions beginning September 18. Available until November 18, 2022.

**Handouts** (*Materials* tab) - session handouts are available to download

**Quizzes, Speaker Evaluations, Event Evaluation** (*Evaluations* tab) - complete post-activity quizzes, speaker evaluations and event evaluation, then click "Submit" which will upload the credit(s) to the CPE Monitor.

**Expo Hall** (*Materials* tab) - access the hall via the link on the *Materials* tab of this event; all exhibits are open until November 18, 2022

- **Booths** - talk with vendor representatives and other attendees in small group video chat rooms on Sunday, September 18. Exhibits also offer videos and downloadable resources, representative contact information, and more.
- **Prizes** - qualify for the virtual prize drawings by visiting every exhibit. Earn bonus chances to win a prize when you video chat in each exhibit.
- **Message Center** - use the envelope icon to send a private message to a vendor, speaker or other attendee



# OPA Independent Pharmacy Expo

Sunday, September 18 - Friday, November 18, 2022 | Virtual Event via LecturePanda

Name \_\_\_\_\_

NABP e-Profile ID \_\_\_\_\_ Birthdate (MMDD format) \_\_\_\_\_

Work

Preferred Address  Home \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ Employer \_\_\_\_\_

Mobile Phone ( ) \_\_\_\_\_ Work Phone ( ) \_\_\_\_\_

Email \_\_\_\_\_

Registrant Type	By 9/8/22	By 9/15/22	After 9/15/22
Pharmacist: OPA Member or Other State Pharmacy Association Member*	\$179	\$209	\$239
Pharmacist Non-member	\$289	\$319	\$349
Student Pharmacist OPA Member	\$30	\$30	\$30
Student Pharmacist Non-member <i>(includes OPA membership through October 31, 2023)</i>	\$55	\$55	\$60
Technician/Non-pharmacist Attendee	\$75	\$85	\$95



\* Note - Any pharmacist is welcome to participate in the Independent Pharmacy Expo. If you are not an OPA member and belong to a state pharmacy association, select *Other State Pharmacy Association Member* registration for the special rate. Your membership will be verified with your state pharmacy association to validate the discounted rate.

*Pharmacist and technician registrations include CPE credit. All registrations can include up to 7 hours of CPE activities, handouts, and Expo Hall Experience.*

## PAYMENT:

Register online at [www.ohiopharmacists.org](http://www.ohiopharmacists.org)

OR Mail to: OPA 2674 Federated Blvd, Columbus, OH 43235-4990, OR fax: 614-389-4582, OR call: 614-389-3236.

Total Remitted \$ \_\_\_\_\_

Check included

Credit Card  
 VISA     MasterCard     American Express  
 Exp. Date \_\_\_\_\_ Sec. Code \_\_\_\_\_  
 Name on Card \_\_\_\_\_  
 Account # \_\_\_\_\_  
 Billing Address \_\_\_\_\_  
*(If different from above)*

Electronic Funds Transfer  
 Checking     Savings     Business Checking  
 Routing # \_\_\_\_\_  
 Account # \_\_\_\_\_  
 Name on Account \_\_\_\_\_

## Registration Process

Please allow up to 1 business day for processing of your Independent Pharmacy Expo Virtual registration. Beginning Sunday, September 18, 2022, you will be able to access the LecturePanda platform with virtual CPE activities, materials, exhibits, etc.

## CONFIRMATION AND ACCESS INFORMATION

Upon registration, a confirmation email will be sent to you along with LecturePanda login instructions.

Request for refunds, less \$15 administrative fee, will be honored if received by 09/12/2022.



OHIO PHARMACISTS ASSOCIATION  
2674 FEDERATED BLVD  
COLUMBUS OHIO 43235-4990  
WWW.OHIOPHARMACISTS.ORG

**OPA Independent Pharmacy Expo 2022 Virtual  
Registration is Open!**  
[www.ohiopharmacists.org](http://www.ohiopharmacists.org)



Register for the 6<sup>th</sup> annual  
**OPA Independent Pharmacy Expo**

Up to 7 hours of unique  
continuing pharmacy education programming

Video chat with vendors in the Expo Hall about  
products and services for independent pharmacy

Streamed, home-study sessions: September 18  
On-Demand CPE: September 18 - November 18, 2022

- Hear expert advice and solutions
- Become motivated to realize the dreams for your pharmacy
- Learn new ideas to grow your services and products that can improve your pharmacy and patient care

*Register Today!*